

APPENDIX 2 DETAILED FINANCIAL ARRANGEMENTS

1. Product prices

One Participant may not sell Products containing Material, which is the Copyright of the other at a recommended retail price different from that of equivalent Product within its own national series.

2. Royalty Levels

- 2.1. Royalties levied shall be based on revenue from sales, that is the wholesale price of the Product to a national agent, and will exclude that agent's mark-up, post- age, customs duties, and taxes. The level of payments and royalties due for each are set out in the appropriate Annex.
- 2.2. Royalties levied by each Participant will be based on the proportion of an individual Product derived from the Participant's source Material, and the numbers of copies of the Product sold by the other Participant within the Accounting Period.

3. Settlement

If applicable, at the beginning of a new calendar year each Participant will set out in an auditable account, Revenue accrued and royalties due for each Product sold, and payments due for Exchange Materials for the preceding year. Each Participant will forward the due amount for invoicing in EURO to the other side by the end of February at the latest. The invoices to the other side will have a due date not less than 28 days.

4. Free of Charge Items

The exchange of free of charge items will be reviewed periodically by both Participants to ensure equality.

The National Hydrographer of the Federal Maritime
and Hydrographic Agency Bundesamt für
Seeschifffahrt und Hydrographie

Director of the Maritime Division of the Estonian
Transport Administration

Date:

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