## Media monitoring evaluation criteria and indicators to be evaluated

## 1. Verification of Proposal Compliance and Evaluation of Proposals

- 1.1 The contracting authority verifies whether the submitted proposals comply with the conditions stated in the procurement documents and makes a reasoned decision on recognizing the proposals as compliant or rejecting them.
- 1.2 The contracting authority may declare a proposal compliant if there are no material deviations from the terms specified in the procurement documents.
- 1.3 The contracting authority has the right to ask the bidder for clarifying questions regarding the submitted proposal and request further details from the bidder.
- 1.4 The contracting authority evaluates the proposals deemed compliant.
  - 1.4.1 The evaluation criteria for determining the successful proposal and their relative weights are as follows:

Proposal Content:	Points
The following will be evaluated under the content of the offer:	75
Number of media outlets (20 points);	
<ul> <li>Number of keywords(15 points);</li> </ul>	
<ul> <li>Number of social media platforms(15 points);</li> </ul>	
Analytics module (10 points);	
<ul><li>Number of user accounts(5 points);</li></ul>	
<ul> <li>List of additional capabilities(10 points);</li> </ul>	
Proposal Cost:	
> Monthly fee: The provider must present a fixed monthly cost (the service will be contracted for one year). The	25
offer with the lowest value will receive the maximum points (25). Other offers will receive proportionally	
fewer points, calculated using the formula: "lowest value" / "offer value" * " percentage".) (25 points)	
Total:	100

Detailed Descriptions of Evaluation Criteria and Scoring:

Sub-Criteria	Content descriptions and number of value points		
	Fully meets the contracting	Partially meets the contracting	Meets the contracting authority's
	authority's expectations.	authority's expectations.	expectations to a limited extent.
	Expectation: Capability for monitoring		Expectation: Capability for monitoring
	both Estonian and foreign media,	5	both Estonian and foreign media,
			including online sources, newspapers,
		0	and magazines. The range of monitored
Number of	media sources should include access to	media sources should include access to	media sources should include access to
Media Outlets	full-text articles of paid sources.	full-text articles of paid sources.	full-text articles of paid sources.
	15 points: Bidder with the highest	<b>10 points</b> : Bidder with the second	<b>5 points:</b> Bidder with the third highest
	number of monitored sources.	highest number of monitored sources.	number of monitored sources.
	Additional 5 points: If paid articles are	Additional 5 points: If paid articles are	Additional 5 points: If paid articles are
	accessible in full through the	accessible in full through the	accessible in full through the application.
	application.	application.	
Max 20 points	20 points	10 points	5 points
Number of	Expectation: Monitoring of public media	Expectation: Monitoring of public media	Expectation: Monitoring of public media
Keyword	and social media accounts using	and social media accounts using	and social media accounts using
S	keywords, with an automatic summary	keywords, with an automatic summary	keywords, with an automatic summary
	provided for permanently monitored	provided for permanently monitored	provided for permanently monitored
	keywords.	keywords.	keywords.
	Keywords 61	Keywords 31-60	Keywords 1-30
Max 15 points	15 points	10 points	5 points
Number of Social	Social media monitoring must include	Social media monitoring must include	Social media monitoring must include the
Media Platforms	the monitoring of public accounts on	the monitoring of public accounts on	monitoring of public accounts on
	Facebook, X (formerly Twitter),	Facebook, X (formerly Twitter),	Facebook, X (formerly Twitter), Reddit,
	Reddit, Instagram, YouTube,	Reddit, Instagram, YouTube,	Instagram, YouTube, LinkedIn, and
	LinkedIn, and TikTok, with other	LinkedIn, and TikTok, with other	TikTok, with other channels being a

			L
	channels being a beneficial addition.	U	beneficial addition. The bidder must
	The bidder must specify which		specify which platforms from this list (7)
	platforms from this list (7) are		are included in the monitoring.
	included in the monitoring.	included in the monitoring.	Number of platvorms 1-3
	Number of platvorms 7	Number of platvorms 4-5	
Max 15 points	15 points	10 points	5 points
Analytics module	It is important to conduct quantitative	It is important to conduct quantitative	It is important to conduct quantitative
	analysis for keywords. The bidder is	analysis for keywords. The bidder is	analysis for keywords. The bidder is
	expected to specify the number of	expected to specify the number of	expected to specify the number of months
	months for which retrospective	months for which retrospective	for which retrospective summaries will
	summaries will be provided (e.g., a 6-	summaries will be provided (e.g., a 6-	be provided (e.g., a 6-month summary).
	month summary).	month summary).	Analysis for 1–3 months
	Analysis for 13+ months	Analysis for 4–12 months	
Max 10 points	10 points	8 points	5 points
	The bidder is expected to specify the	The bidder is expected to specify the	
	number of user accounts that will have	number of user accounts that will have	
	access to the monitoring results.	access to the monitoring results.	
Number of User	Number of User Accounts16	Number of User Accounts10-15	
Accounts			
Max 5 punkti	5 points	3 points	
	The bidder is expected to provide up to	The bidder is expected to provide up to	The bidder is expected to provide
	three capabilities that their program can	three capabilities that their program can	up to three capabilities that their
	perform, which equivalent solutions	perform, which equivalent solutions	program can perform, which
	either cannot perform or perform less	either cannot perform or perform less	equivalent solutions either cannot
		effectively. Emphasis should be placed	perform or perform less
	capabilities that are particularly useful in	on capabilities that are particularly	effectively. It is important to focus
		useful in crisis situations, where there is	on capabilities that are particularly
	abundance of information and higher-	a high volume of information and	useful in crisis situations, where
	e	expectations are above average.	there is a large volume of
List of		At least 2 additional capabilities that are	information and expectations are
Additional	beneficial in crisis situations.	beneficial in crisis situations, along with	higher than average.
Capabilities		at least 1 other additional capability.	At least 1 additional capability that

			is useful in a crisis situation, along with at least 1 more additional capability.
Max 10 punkti	10 points	7 points	4 poimts

- 1.5 The contracting authority will form an evaluation committee to assess the proposals, consisting of at least three members. If necessary, the evaluation committee has the right to involve independent experts in its work. The members of the evaluation committee will collectively evaluate the service proposal based on the specified evaluation criteria. The points awarded will be summed up for each bidder separately, and the points assigned for the proposal's cost will be added. The proposal that receives the highest total number of points for the service concept and proposal cost will be considered the successful proposal.
- 1.6 In the case of equal points between proposals, the contracting authority will choose the proposal that has received more points for its cost.
- 1.7 Hankija The contracting authority will sign a contract with the bidder who has submitted the most economically advantageous proposal in accordance with the order's conditions (i.e., the one that has collected the most points in the evaluation process).