



REPUBLIC OF ESTONIA
DEFENCE FORCES

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Letter of Intent

Background

MAPS and the Estonian Defence Forces Force Transformation Command are currently collaborating in support of Estonian Navy participation in NATO operational experimentation activities, including REPMUS 2026. Through this cooperation, the parties have identified opportunities to evaluate MAPS Messaging technology for interoperability, operational data mediation, digital tasking, and standards-based information exchange across maritime and autonomous systems.

Purpose

This Letter of Intent ("LOI") records the mutual intention of MAPS Messaging BV ("MAPS") and the Estonian Defence Forces ("EDF") to explore cooperation relating to the evaluation, integration, testing, and operational application of MAPS Messaging technology in support of Estonian Navy capabilities, including manned and unmanned maritime systems, command-and-control (C2) environments, and NATO interoperability initiatives.

The parties recognise a shared interest in improving interoperability, resilient communications, operational data exchange, and standards-based information mediation across heterogeneous military and dual-use systems.

The parties further acknowledge the potential value of MAPS technology in supporting operational experimentation, capability development, multinational exercises, and future operational deployments within the Estonian Navy and wider Estonian Defence Forces.

Areas of Cooperation

The parties intend to explore cooperation in the following areas:

- Evaluation of MAPS technology within Estonian Navy operational, experimental, and training environments.
- Integration of MAPS with Estonian Navy manned and unmanned maritime platforms, associated command-and-control systems, and supporting operational infrastructure.
- Evaluation of NATO interoperability standards, including STANAG-based data mediation, message translation, digital tasking, and operational information exchange.
- Participation in technical workshops, demonstrations, proof-of-concept activities, experimentation campaigns, and operational exercises.
- Collaboration during multinational exercises and operational experimentation activities, including REPMUS and related NATO initiatives.

- Identification of capability gaps and opportunities to improve data interoperability, resilience, situational awareness, and operational effectiveness across Estonian Navy systems.
- The specific scope, responsibilities, technical requirements, and any future commercial arrangements shall be defined separately in subsequent agreements where appropriate.

Cooperation Period

The parties intend to cooperate for an initial period of twelve (12) months from the date of this LOI.

During this period, the parties may:

- Exchange relevant technical, operational, and programme information.
- Identify integration and interoperability requirements for Estonian Navy capabilities.
- Conduct evaluations, demonstrations, and proof-of-concept activities.
- Assess operational benefits and future deployment opportunities.
- Explore appropriate support, licensing, procurement, and deployment models where permitted by applicable regulations and procurement frameworks.

Good Faith Cooperation

The parties intend to cooperate in good faith and to make reasonable efforts to support evaluation and collaboration activities contemplated by this LOI.

Nothing in this LOI obligates either party to enter into any procurement process, commercial agreement, or definitive transaction.

Confidentiality

Any confidential information exchanged under this LOI shall be treated as confidential and used solely for purposes related to the evaluation and collaboration activities contemplated herein.

A separate Non-Disclosure Agreement ("NDA") exists between the parties and shall govern the handling, use, storage, and protection of confidential information exchanged between the parties.

Intellectual Property

Each party shall retain ownership of all pre-existing intellectual property, software, technology, documentation, trademarks, know-how, and related rights.

Nothing in this LOI grants any transfer, assignment, licence, or ownership interest in the intellectual property of either party except as may be expressly agreed in writing.

Ownership and licensing arrangements relating to any jointly developed work products shall be addressed in separate written agreements.

Future Deployment and Commercial Arrangements

Any future operational deployment, procurement, licensing, support arrangement, commercial agreement, or broader use of MAPS technology shall be subject to:

- Successful technical and operational evaluation;
- Applicable procurement and acquisition procedures;
- Internal approvals of the respective parties; and
- Execution of appropriate definitive agreements.

Nothing in this LOI shall be interpreted as a commitment to purchase, procure, license, or deploy any product or service.

Costs

Unless otherwise agreed in writing, each party shall bear its own costs and expenses arising from activities performed under this LOI.

No Liability

Except for obligations expressly identified as binding under this LOI, neither party shall be liable to the other for any loss, cost, or damage arising from the termination of discussions, failure to enter into a definitive agreement, or decision not to proceed with the contemplated cooperation.

Compliance

The parties acknowledge that all activities undertaken pursuant to this LOI shall be subject to applicable laws, regulations, security requirements, export-control restrictions, sanctions requirements, data-protection obligations, and procurement regulations.

Non-Binding Nature

Except for Sections 5 (Confidentiality), 8 (Costs), 9 (No Liability), 10 (Compliance), 12 (Governing Law), and 13 (Miscellaneous), this LOI is intended solely as a statement of the parties' current intentions and does not create any legally binding obligation to enter into any future agreement or transaction.

Governing Law

This LOI shall be governed by and construed in accordance with the laws of Estonia.

Miscellaneous

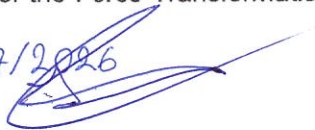
This LOI may be executed electronically and in counterparts, each of which shall be deemed an original.

This LOI shall become effective upon signature by both parties.

Estonian Defence Forces

Major Ivo Peets
Commander of the Force Transformation
Command

Date: 22/07/2026

Signature: 

MAPS Messaging BV

Alex Kritikos
Co-Founder/CEO

Date: 22/07/2026

Signature: 