

Katrin Hantsom

Adressaat: charuk@blsinternational.com
Teema: FW: Introduction of BLS International Services Limited for Identity Management Services

Dear Mrs. Charu Khosla,

Thank you for your letter and for the opportunity to provide us a brief about your organization.

With utmost pleasure, we welcome your participation as an external service provider partner in our national e-Residency programme in the near future.

We are confident that our cooperation is going to be a great success, especially considering your extensive know-how as the leading service provider in this field.

We would be grateful if we could arrange a meeting to get to know each other officially. Sadly, due to the ongoing COVID-19 pandemic, it is not possible for us to organize a face to face meeting but would suggest having a virtual meeting. In case that would be acceptable for you, besides myself my identity policy advisors would appreciate the opportunity of hearing more about your organization and services.

Please, let us know whether and when you would be available for the meeting.

Looking forward to hearing from you.

Sincerely yours,

Ruth Annus

Head of Department
Citizenship and Migration Policy Department
Ministry of Interior
Republic of Estonia
+372 612 5120

Pikk 61, 15065 Tallinn



From: Charu K <charuk@blsinternational.com>

Sent: Saturday, August 29, 2020 1:55 PM

To: SiM info <info@siseministeerium.ee>

Subject: Introduction of BLS International Services Limited for Identity Management Services

To,

Mr. Mart Helme
Minister of the Interior
Ministry of the Interior
Tallinn, Estonia

Hon'ble Minister,

Greetings from BLS International Services Ltd!

We would like to take this opportunity to give you a brief about our organization. BLS International Services Limited (part of BLS Group) is an acknowledged leader in the provision of Government to Citizen (G-to-C) services. The Company has made its name in **Forbes Asia** 'Best under a Billion' list of top 200 publicly listed companies in the Asia-Pacific region. It has also entered the select club of **'Fortune India Next 500'** companies and is the only outsourcing company to be listed on **National Stock Exchange (NSE)** and **Bombay Stock Exchange (BSE)**.

The Company's extensive experience of working on critical identity management projects for Government clients around the world include -

- **Estonia Digital E Residency Card Program.**
- **Royal Canadian Mounted Police** - Enrollment and submission of civil fingerprints electronically for Criminal Record verification to the Real Time Identification (RTID) system.
- **Biometric Enrolment of Nigerians in the Diaspora** – Government of Nigeria
- **Registration and Identification of Afghan Nationals in GCC Countries.**

Hon'ble Minister, we wishes to get an opportunity to serve Ministry of the Interior in Estonia for providing services related to National ID project.

In little over a decade the Company has grown rapidly to be among top 3 players in the outsourcing industry and has the honour to serve **36 client Governments** in **62 countries** through **2325** centres worldwide, in the domain of outsourced visa, passport and consular services, identity management and front end citizen services, verification & attestation of documents and e-visa services.

BLS has evolved the entire system of ID Card Processing into a seamless journey which includes information dissemination, automated application and appointment systems help lines, collection and remittance of fees and biometric enrolment. Our strength lies in our ability to customize the process, in a short frame of time, as per the requirement of the Client Government.

We shall be grateful to get an opportunity to officially introduce ourselves and brief you about our services.

We look forward to receive a favourable response from your office.

With best regards,

Charu Khosla

Chief Operations Officer

Strategic Markets, Governments and Institutions



BLS International in Fortune India Next 500 Companies of 2019



BLS International recognised by Forbes Asia 'Best Under a Billion' Company in Asia-Pacific

Mobile : [+91-9311179023](tel:+91-9311179023)
Phone : [+91-11-43750006](tel:+91-11-43750006)
Email : charu@blsinternational.com
Website : www.blsinternational.com