



## DANISH–ESTONIAN DEFENCE AND DUAL–USE NETWORKING EVENT

### INVITATION

**Tuesday, 20 October 2026**

**8:30–16:00**

Venue: Swissôtel Tallinn, Conference Centre / Floor 6, Ballrooms 1-3

Address: Tornimäe 3, Tallinn 10145, Estonia

The Danish Embassy in Tallinn and the Trade Council, together with Danish partners – Dansk Erhverv, Dansk Industri, and CenSec – and Estonian partners, are pleased to invite you to a Danish-Estonian Defence and Dual-Use networking event. The event offers a platform to learn about the latest developments in the defence and security sector, exchange knowledge and experience, and explore new opportunities for cooperation between Denmark and Estonia, engage with stakeholders from the Ministries, Estonian Defence and security Forces and build partnerships. Given Denmark's active involvement in defence and resilience efforts in the Baltic region, there is significant potential to deepen cooperation in defence and dual-use capabilities.

### PROGRAMME

**MODERATOR:** Captain (N) **Visti Salomonsen**, Danish Defence Attaché to the Baltic States

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| 9:00 – 9:05   | Welcome words by Kim Højlund Christensen, Ambassador of Denmark to Estonia                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 9:05 – 9:10   | Welcome words by Ministry of Defence of Estonia                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 9:20 – 10:20  | <b>PANEL DISCUSSION ON INDUSTRIAL COOPERATION AND CAPABILITIES</b><br>Thomas Nissen, Head of Defence Policy, Dansk Erhverv (Danish Chamber of Commerce)<br>Dustin Wilden, CEO of CenSec (Center for Defence, Space & Security)<br>Joachim Finkielman, Director DI FoS, Danish Industries<br>Kalev Koidumäe, Chief Executive Officer, Defence Estonia Cluster Manager, Estonian Defence and Aerospace Industry Association<br>Department of Industrial cooperation, Ministry of Defence of Estonia |
| 10:20 – 10:40 | Coffee break and networking                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|               | <b>POLITICAL FRAMEWORK AND PROCUREMENT PLANS</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 10:40 – 11:10 | Nicolai Andersen, Head of the Danish Defence Industry office, Danish Ministry of Defence Acquisition and Logistics Organisation (DALO): Long-Term Defence Procurement Plans                                                                                                                                                                                                                                                                                                                       |
| 11:10 – 11:40 | The Estonian Centre for Defence Investments (ECDI): Long-Term Defence Plans, Procurements, Security of Supply, National Armaments                                                                                                                                                                                                                                                                                                                                                                 |
| 11:40 – 12:00 | Industrial Engagement and cooperation by Force Transformation Command (FTC)                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 12:00 – 14:00 | <b>LUNCH AND NETWORKING</b> 8 <sup>th</sup> floor restaurant <i>The Quarter</i><br><b>INDUSTRY, INVESTMENTS, ECONOMICS</b>                                                                                                                                                                                                                                                                                                                                                                        |
| 14:00 – 16:00 | B2B; B2G meetings between Danish and Estonian companies – focus on defence, dual-use, cyber-defence and protection of CI solutions                                                                                                                                                                                                                                                                                                                                                                |
| 16:00         | Closing remarks<br>Thomas Nissen, Head of Defence Policy, Dansk Erhverv (Danish Chamber of Commerce)<br>Rene Ehasalu, Defence Estonia Cluster Manager, Estonian Defence and Aerospace Industry Association<br>Matchmaking, Networking, EXPO, refreshments                                                                                                                                                                                                                                         |
| 18:30 – 20:30 | Dinner hosted by Visti Salomonsen, Danish Defence Attaché to the Baltic States for Danish delegation and stakeholders from Estonia at the restaurant PLATZ, <a href="#">Platz – Platz</a> (Roseni 7, Tallinn). Registration required: <a href="mailto:inelej@um.dk">inelej@um.dk</a> deadline: October 16                                                                                                                                                                                         |

To register for the event, please send an email to: [inelej@um.dk](mailto:inelej@um.dk)

Registration deadline: October 16